## WHY OUR IBM i CUSTOMERS LOVE LASER VAULT VITL

IBM POWER SYSTEM

VIRTUAL TAPE BACKUP

**"10 out of 10! LaserVault ViTL is fantastic to use.** ViTL backs up the system in half the time of tape and the speed and ease that you can restore a file is great." Frederick County, VA

"Backup and restore speed alone is a big win for us. Tape backup was much slower and since moving with ViTL, we have saved over 4 hours of backup disrupt time to our users per day. ViTL offers excellent save/restore times and comes at a great price. It was a quick and easy setup." YAI Young Adult Industries

**"It now takes less than an hour** to backup, when before it took hours to tape. Plus the improved speed of our restores is great. It is so much faster than having to retrieve files from our old tape backups." *Valley View Casino* 

"We needed a way to eliminate tape and to have the ability to easily replicate our data, and with the seamless replication and ease of use, the ViTL product does a good job working for us. The ease of use and the ability to eliminate tape media make ViTL a good choice for those in the wholesale/distribution industry." Millipore Sigma

"ViTL works very well! It is reliable day after day. It has completely resolved the issues of tape volume rotations and expiring volumes according to our BRMS rules."

Bank of Utah

**"ViTL is working great. We have had zero issues since day 1 of implementation.** Our backup speeds have been cut in half, even with the offsite replication. We all know physically transferring tapes has its own risk, and that risk has been removed with the ability to replicate offsite." *Financial Services Company* 



"ViTL does a good job emulating IBM tape libraries...it is working well with our IBM i and Cohesity appliance." ABC Financial Services



"LaserVault ViTL is working exceptionally well! We have seen a significant improvement over regular tape. We chose ViTL because it came well rated and at a good price." Foster's Foods



**"ViTL is working wonderfully for us.** As compared to when we were using physical tape, ViTL has reduced our backup windows by 30%. It also provides us consistent performance for our backups." Steve Madden

"The ViTL tapeless solution has truly made my job easier. It has given me more confidence in our full system recovery ability – but at the same time I hope it is never needed." Financial Services Company

"Our backups are faster and easier than when we were using tape, and ViTL allows us to write virtual backups to our network drives and cloud storage." Cash-Wa Distribution

"Not having to deal with tape libraries, tape drives and tapes has been a definite benefit. And the ViTL system has required very little maintenance."

Newell Brands



## AND WHY OUR IBM I CUSTOMERS LOVE WORKING WITH US...

"It was a quick and easy setup, and LaserVault Support was great at assisting us with integration and installation." YAI

"Our experience with LaserVault has been very good. All of our questions and issues were answered and solved quickly." *Valley View Casino* 

"Support for LaserVault is amazing! The technicians that came on site, ensured that our needs on this were fully met and that we fully understood how the system worked. Any questions that I have now are quickly answered when I email or call for support." Financial Services Company

"The LaserVault solutions engineer was very helpful, friendly and courteous in helping us get things set up." Steve Madden



Specializing In

**Data Storage** 

Solutions for over "LV customer/technical service has been very helpful. They've always been able to address our issues. And the ViTL system has required very little maintenance."

Newell Brands

"The LaserVault Solutions Engineer was very good. He was patient as we worked through customizing the system to work the way we needed it to." Cash-Wa Distributing

"We had a very good experience working with LaserVault. The Solutions Engineer was very helpful and accommodating to our needs." ABC Financial

